



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 7(2020)

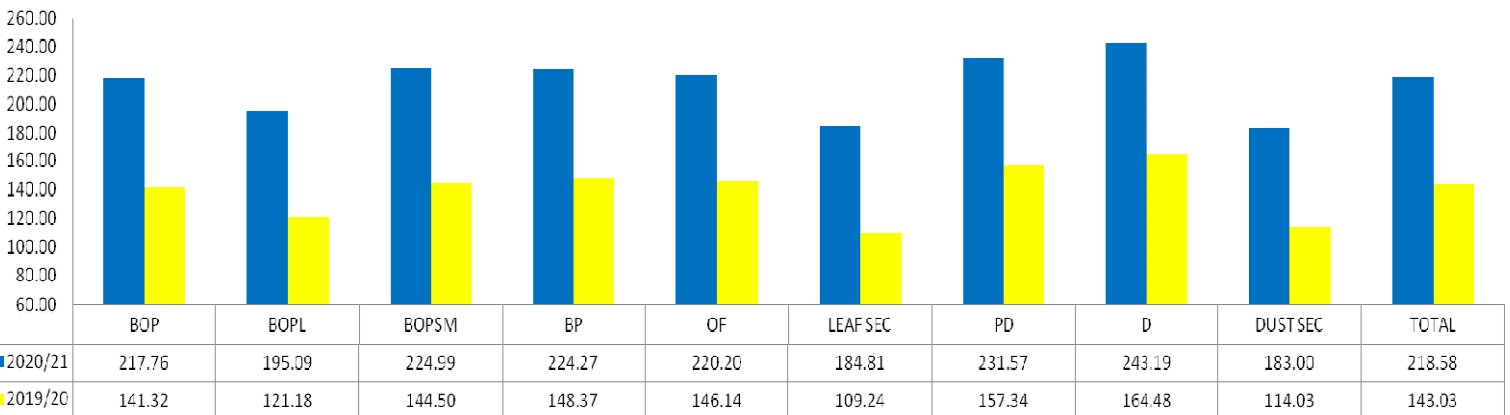
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best sorts were easier. * Select cleaner mediums were barely steady. * Remainder sold irregularly lower following quality. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Select clean sorts were barely steady. * Remainder irregularly easier following quality.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * TCPL : Operated. * HUL: Selective. * WI : Subdued. * Internals and Local Packeteers : Mainstay of the market. 	<ul style="list-style-type: none"> * TCPL : Very selective. * HUL : Operated. * WI : Operated selectively on liquoring sorts. * Internals and Local Packeteers : Fair support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 7		
	Sale 7	Sale 6	+/-	Sale 7	Sale 6	+/-	2020/21	2019/20	2018/19
LEAF	147.23	149.06	-1.83	90.84	99.58	-8.74	215.72	139.91	144.52
DUST	142.39	144.70	-2.31	94.15	99.24	-5.09	224.64	150.06	157.35
TOTAL	145.84	147.72	-1.88	91.81	99.48	-7.66	218.58	143.03	148.50

GTAC AUCTION AVERAGES									
SALE	54	1	2	3	4	5	6	7	
	LEAF	2020/21	165.05	169.08	169.76	167.15	162.17	158.92	149.06
2019/20		0.00	127.91	124.15	116.84	111.48	106.64	99.58	90.84
DUST	2020/21	162.00	165.28	164.34	159.52	155.82	151.72	144.70	142.39
	2019/20	0.00	143.23	137.88	125.21	114.92	106.39	99.24	94.15
TOTAL	2020/21	164.11	168.00	168.28	164.90	160.33	156.76	147.72	145.84
	2019/20	0.00	132.00	128.10	119.03	112.29	106.57	99.48	91.81

GTAC Grade Wise Averages Upto Sale 7

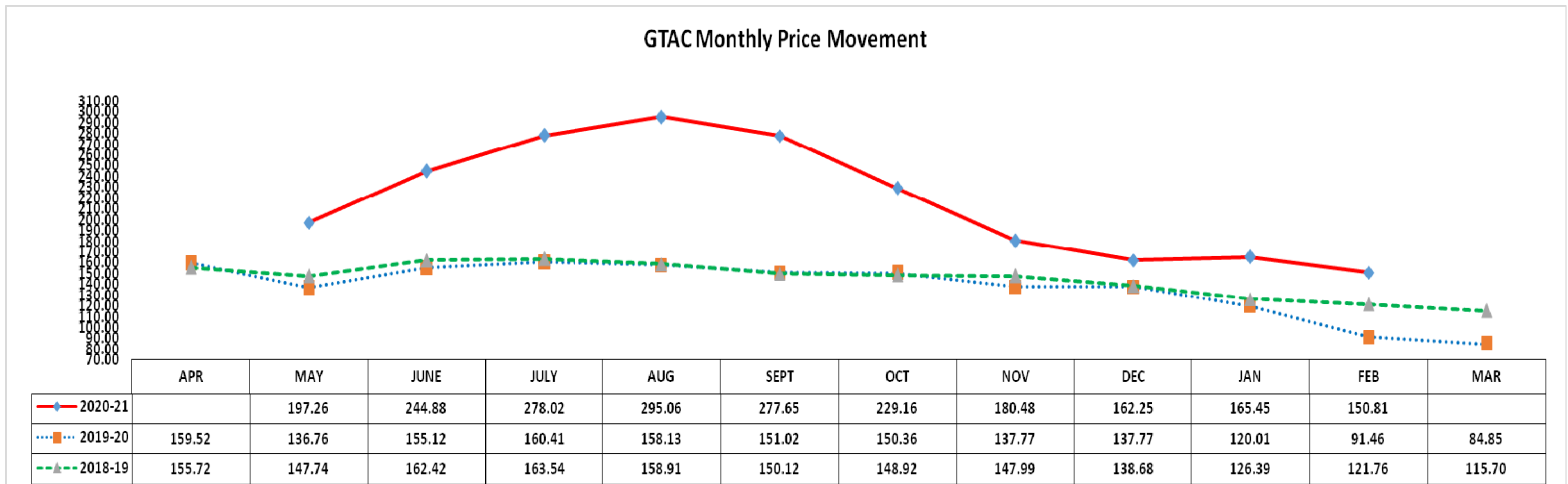


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 7			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1078071.0	896686.9	150.06	17%	1346297.4	1173261.5	154.39	13%	87191054.7	65594798.5	221.48	25%
FANNINGS	279314.1	229754.4	149.12	18%	433356.4	385283.0	153.41	11%	24714884.4	18285378.4	220.20	26%
LEAF SEC.	292456.8	286912.7	136.87	2%	716385.5	689229.9	137.55	4%	13859804.0	12516341.0	179.02	10%
LEAF TOTAL	1649841.9	1413354.0	147.23	14%	2496039.3	2247774.4	149.06	10%	125765743.1	96396517.90	215.72	23%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	439826.9	336914.0	150.16	23%	697973.9	537972.3	154.89	23%	44776475.0	34591577.6	237.56	23%
DUST SEC.	268316.6	231502.1	131.08	14%	519013.9	457943.8	132.72	12%	13034310.2	10737428.2	183.00	18%
DUST TOTAL	708143.5	568416.1	142.39	20%	1216987.8	995916.1	144.70	18%	57810785.2	45329005.80	224.64	22%
TOTAL	2357985.4	1981770.1	145.84	16%	3713027.1	3243690.5	147.72	13%	183576528.3	141725523.70	218.58	23%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 7			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1649841.9	1413354.0	147.23	14%	2496039.3	2247774.4	149.06	10%	125765743.1	96396517.9	215.72	23%
2019-20	4329265.2	2726506.0	90.84	37%	4248630.7	2578117.1	99.58	39%	142071981.4	107355344.0	139.91	24%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	708143.5	568416.1	142.39	20%	1216987.8	995916.1	144.70	18%	57810785.2	45329005.8	224.64	22%
2019-20	1878901.7	1140272.4	94.15	39%	1706089.7	1117974.5	99.24	34%	61518189.1	47622459.0	150.06	23%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2357985.4	1981770.1	145.84	16%	3713027.1	3243690.5	147.72	13%	183576528.3	141725523.7	218.58	23%
2019-20	6208166.9	3866778.4	91.81	38%	5954720.4	3696091.6	99.48	38%	203590170.5	154977803.0	143.03	24%

% OF TEAS SOLD	PRICE RANGE									
	LEAF					DUST				
	2020/21		UP TO Sale 7			2020/21		UP TO Sale 7		
	Sale 7	Sale 6	2020/21	2019/20	2018/19	Sale 7	Sale 6	2020/21	2019/20	2018/19
BELOW 100	0.00	0.00	0.09	12.76	2.29	0.11	0.00	0.66	10.03	0.96
BETWEEN 100.00-119.99	1.33	2.71	1.37	23.82	19.01	10.77	9.25	2.06	17.06	13.03
BETWEEN 120.00-139.99	40.65	33.87	7.20	22.04	31.44	42.04	34.52	6.97	22.79	24.28
BETWEEN 140.00-159.99	36.63	41.29	15.68	12.72	20.34	25.00	35.05	11.74	12.47	19.45
BETWEEN 160.00-179.99	15.15	14.25	12.80	9.98	12.28	14.62	15.33	11.39	9.63	12.33
BETWEEN 180.00-199.99	3.58	4.10	7.69	6.76	6.07	4.99	2.70	7.77	7.82	12.33
BETWEEN 200.00-219.99	1.29	2.32	7.81	5.44	4.23	1.36	1.56	7.58	7.55	10.42
BETWEEN 220.00-239.99	0.84	0.71	9.79	3.80	2.59	0.59	1.12	9.54	9.11	6.10
BETWEEN 240.00-259.99	0.24	0.15	10.30	1.51	0.91	0.41	0.35	11.62	3.08	0.85
BETWEEN 260.00-279.99	0.11	0.11	10.76	0.56	0.37	0.11	0.12	8.62	0.22	0.18
BETWEEN 280.00-299.99	0.11	0.16	5.68	0.25	0.18	0.00	0.00	5.67	0.22	0.05
300 AND ABOVE	0.08	0.34	10.84	0.36	0.30	0.00	0.00	16.39	0.03	0.01

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
7	16552	6277	22829	44053	18102	62155	-27501	-11825	-39326
8	2283	588	2871	41139	16759	57898	-38856	-16171	-55027
10	1655	480	2135	3110	965	4075	-1455	-485	-1940
TOTAL	20490	7345	27835	88302	35826	124128	-67812	-28481	-96293



* Please note February 2020-21 Price is calculated on Sale 5 , 6 , 7 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 7

OFFER	CTC LEAF			DUST				TOTAL			
	Sale 7			Sale 7				Sale 7			
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	16,49,841.9			OFFER	7,08,143.5			OFFER	23,57,985.4		
SOLD	14,11,401.8			SOLD	5,67,751.0			SOLD	19,79,152.8		
SOLD %	86%			SOLD %	80%			SOLD %	84%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,93,167.7	138.37	14%	TCPL	6,420.0	161.36	1%	TCPL	1,99,587.7	139.11	10%
HUL	17,015.9	155.80	1%	HUL	11,888.7	144.72	2%	HUL	28,904.6	151.24	1%
W.India	3,07,621.7	154.58	22%	W.India	1,97,568.9	150.79	35%	W.India	5,05,190.6	153.10	26%
Wl.Pack	30,484.4	158.16	2%	Wl.Pack	12,004.7	158.02	2%	Wl.Pack	42,489.1	158.12	2%
N.India	4,01,096.6	146.61	28%	N.India	1,02,672.6	145.90	18%	N.India	5,03,769.2	146.47	25%
Nl.Pack	76,623.6	150.49	5%	Nl.Pack	63,779.9	132.24	11%	Nl.Pack	1,40,403.5	142.20	7%
Packeteers	1,17,825.8	147.10	8%	Packeteers	16,745.6	143.58	3%	Packeteers	1,34,571.4	146.66	7%
C.India	48,901.6	139.98	3%	C.India	14,754.5	136.08	3%	C.India	63,656.1	139.08	3%
Exports	19,391.2	156.20	1%	Exports	64,580.6	130.25	11%	Exports	83,971.8	136.24	4%
Local	92,741.8	147.66	7%	Local	52,519.5	134.25	9%	Local	1,45,261.3	142.81	7%
S.India	-	-	0%	S.India	16,415.5	125.52	3%	S.India	16,415.5	125.52	1%
Others	1,06,531.5	141.72	8%	Others	8,400.5	135.88	1%	Others	1,14,932.0	141.29	6%
TOTAL	14,11,401.8	147.43		TOTAL	5,67,751.0	142.55		TOTAL	19,79,152.8	146.03	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 7

* ABOVE 1,00,000 KGS

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmar	5,71,792	369.09	6,98,782	287.52
DOOMURDULLUNG	3,99,647	360.06	5,26,616	254.78
HAJUA	3,22,142	358.78	4,16,209	217.02
HOOKHMOL	3,52,717	357.58	4,29,260	263.94
Mokrung	6,03,069	346.17	5,56,810	259.35
KHOOMTAIE	1,54,642	336.65	1,96,075	196.84
Gatoonga	10,13,522	336.21	11,28,615	242.17
Behubor	1,12,691	333.27	270	130.00
DUBBA	2,11,182	325.10	19,491	124.80
Sotai	1,24,636	322.56	2,25,011	225.40
Kotalgoorie	2,66,863	322.39	2,61,640	215.46
Deha	3,55,131	315.71	3,15,889	237.78
MACKEYPORE	2,39,787	309.65	2,25,617	196.64
Lukwah	8,72,178	308.91	10,52,216	236.10
Gelakey	1,43,620	307.33	1,47,954	233.22
Banamalie	1,86,703	306.92	2,51,669	238.95
Duffling	4,47,161	306.80	7,30,126	243.70
Khariakia	5,48,119	306.08	4,60,529	239.95
Namroop	7,80,283	304.16	4,21,426	198.84
Mohokutie	2,35,267	302.13	2,18,277	206.52
KAMARBUND	2,07,307	302.02	1,17,710	216.27
Salkathoni	7,47,684	299.00	9,31,456	208.40
TIOKWBLONAL	4,33,022	297.96	2,85,719	192.43
CHAIBARI	1,96,200	296.89	1,63,018	213.30
Borjan	7,10,313	294.45	7,79,857	220.11